

Co-create the Next Value

J-BR!DGE

Do you want to accelerate your business with Japanese companies?



For the startups/companies who are interested in...



Utilizing the capabilities of Japanese companies in product development, manufacturing, sales, marketing, etc.



Considering investment from Japanese companies.



Expanding business into third countries with Japanese companies in the future.

J-Bridge is a business platform to facilitate collaboration between Japanese companies and overseas startups/companies. JETRO supports cross-border open innovation for accelerating digital transformation (DX).

Target Countries/Regions

- Southeast Asia (*1)
- India
- Israel
- Australia
- U. S. (*2)
- Europe (*2)
- Japan

*1 With a priority of Indonesia, Singapore and Vietnam.

*2 Initially focusing on businesses with carbon-neutral technologies.

Priority Fields

Carbon
Neutral



Mobility



Healthcare



Agriculture and
Fisheries



Retail



Smart Cities

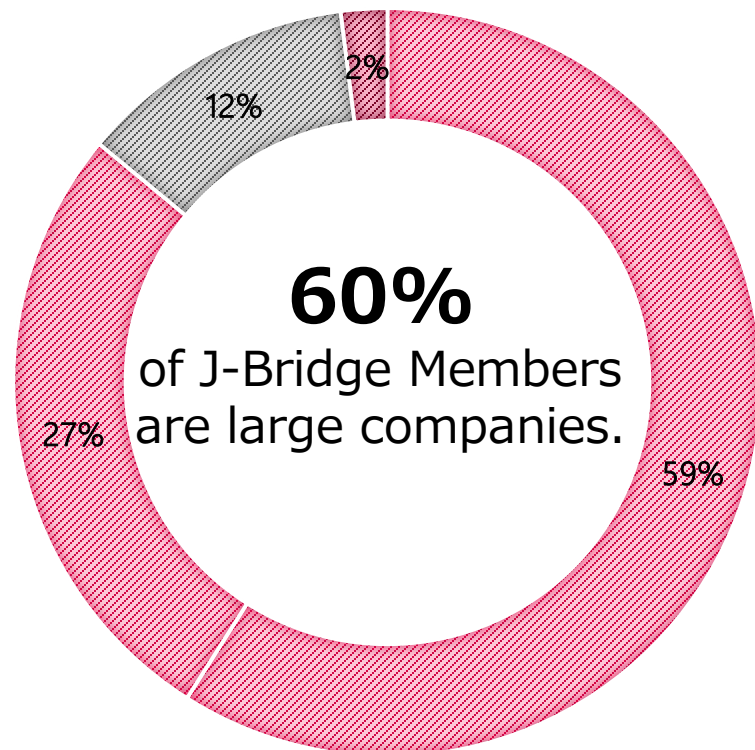
Objectives

Cooperation between Japanese companies and overseas startups for the development of new businesses, thereby:

- Business alliance including technical cooperation, joint R&D, and M&A
- Capital alliance including investment, setting up JV (Joint Venture), etc.

Who are J-Bridge Members/Partners?

J-Bridge Members are **Japanese companies who are interested in collaboration with overseas startups etc.** Over 600 people from more than 470 companies are registered from various industries ranging from ICT, trading, chemical, finance to manufacturing.



■ Large companies ■ SMEs ■ Overseas branches ■ Others (i.e. municipality)

Our Partners

Companies and organizations that share the same goals as J-Bridge and will help us by utilizing their knowledge and connections.



and 4 more entities

J-Bridge will open the opportunities for foreign startups/companies to meet Japanese companies.

✓ 1. Company Introduction

JETRO will prepare a business summary of foreign startups/companies and disseminate it to registered “J-Bridge Members”

✓ 3. One-on-one business meetings

For the startups with unique technologies/solutions, JETRO will arrange business meetings with J-Bridge Members.

✓ 2. Invitation to events

Foreign startups/companies can find information about various JETRO online events to promote digital transformation or open innovation, including the opportunities to attend the seminars/business pitches.

✓ And more...

Along with the J-Bridge scheme, JETRO, as their contact point to Japan, will provide various supports for your business development, including the initial support for entering the Japanese market.

1. Company introduction



Startups'/companies' business outline, prepared by JETRO, will be uploaded to the communication site for J-Bridge Members.



J-Bridge Members who are interested in those companies can request business meetings.

(JETRO will inform you when we get the meeting request)

dge

All DMs

Mentions & reactions

Channels

00_ご利用条件・免責事項

01_slackの使い方

02_j-bridgeイベント情報

03_シンガポール

04_インドネシア

05_ベトナム

06_その他東南アジア

07_インド

08_イスラエル

09_その他地域

10_国内

11_情報交換

12_事務局へ

13_お問い合わせ

14_お問い合わせ

15_お問い合わせ

16_お問い合わせ

17_お問い合わせ

18_お問い合わせ

19_お問い合わせ

#04_インドネシア ☆

Add a topic

Shintaro OBATA(JETRO) 10:12 AM

【DXPFアーカイブ】ジャカルタ事務所「ジャカルタ郊外大型都市開発「BSDシティ」の最新情報セミナー」

@channel

2月4日実施

アーカイブ動画はこちら

登壇企業情報

●企業名：Sinar Mas Land

●業種：不動産

●企業概要：インドネシア最大の不動産開発企業。インドネシアにおいて、都市開発、商業地域・工業地域・住宅の開発、不動産関連サービスを手掛ける。(edited)

Wednesday, February 24th

Shintaro OBATA(JETRO) 11:54 AM

【海外有望企業情報】

@channel

企業名：

①Attention Holdings Pte. Ltd.

②Awan Tunai

Friday, February 26th

J-BR!DGE

Quanteon Powertrain Pvt Ltd【インド】

設立年	2018
代表者	Commander K V Narsimham (Ret)
所在地	ニューデリー
分野	モビリティ
従業員数	5
資金調達額/ステージ	有/アーリー
ウェブサイト	https://quanteonworld.com/
その他 (主要投資家、提携機関など)	■インド最大のLNG生産会社GAIL (India) Ltd.による出資 ■インド工科大学 (IIT) でインキュベート ■新鋭なE-Axleデザインに対し、2021年2月に10万米ドルのイノベーション交付を受賞

- 旧インド海軍退役軍人により法人化。アキシシャルフラックスパワートレインのグローバルサプライヤーになることをミッションとして掲げている。
- 高性能なエネルギー効率・省スペースを可能にするアキシシャルフラックスモータを活用するための設計・整備を行う。
- 高再生軸流ハブモータ用PCT (2019年出願)。審査中にも、これまでにない新しい設計との評価を得る。

日本企業との協業・連携に向けた関心内容

- モーター周辺機器の設計と市場進出のための戦略的パートナーシップ
- アキシシャルフラックスモータ 製造の連携
- コントローラの開発

現在抱えている課題やニーズ

- ユニークでコスト効率が低いヨークレス・アキシシャルフラックス スタンピング大量製造プロセスを開発中。

今後の事業計画

- 当社のテクノロジーを展開できる産業として、自動車製造業 (電気自動車の製造) 等がターゲット。



Japan Innovation Bridge
J-Bridge
Launch Event

Japan External Trade Organization (JETRO) will launch "J-Bridge," a new business platform to facilitate business collaboration between Japanese and overseas firms (see note). In commemoration of this, the Ministry of Economy, Trade and Industry (METI) and JETRO are holding an online event for introducing J-Bridge, by sharing the latest cross-border open innovation and digital transformation (DX) practices. You may get insights from METI Minister and JETRO Chairman's talks, presentations on open innovation by an overseas government and a Japanese company, followed by a panel discussion among representatives from Japanese and overseas innovation ecosystems. Do not miss this memorable occasion!

Wednesday, Feb. 24th
16:00-17:20 (Japan time)

Organizer JETRO and METI
Format Online
Language Japanese and English
Participants Japanese and overseas companies who are enthusiastic about open innovation

What is J-Bridge?
 Japan Innovation Bridge (J-Bridge) is an open innovation business platform operated by JETRO to promote connections, cooperation, and collaboration among Japanese and overseas companies in priority fields such as digital and green technologies. JETRO coordinators in major cities will support business matching formation with continuous follow-up till tangible business collaboration. Registration to the platform will open by mid-February, prior to this seminar.

Opening Remarks #1 Hiroshi Kajiyama (Minister of Economy, Trade and Industry)	
Opening Remarks #2 Nobuhiko Sasaki (Chairman and CEO, JETRO)	
Guest Speech "Pursuing the Upward Trend of Singapore-Japan Collaborations in Innovation (tentative)" ■ Presenter : Mr. Peter Ong (Chairman, Enterprise Singapore)	
Keynote Speech "Open Innovation and Organizational Reform: considering the cases of international collaboration (tentative)" ■ Presenter: Mr. Noboru Saito Representative Director and Executive Corporate Officer, Nihon Unisys, Ltd. / Chair, Sub-Committee on Startups, KEIDANREN (Japan Business Federation)	
Explanation of J-Bridge Mio Kawada (Director-General of Invest Japan Department, JETRO)	
Panel Discussion "Possibility of Collaboration between Japanese Companies and Overseas Startups: Accelerating Development of Border-less Digital Markets and Open Innovation" ■ Panelists :	
	Mr. Ran Poliakine Chairman and CEO, Nanox
	Mr. Yuji Yoneda Executive Officer, Daikin Industries / General Manager, Technology and Innovation Center
	Mr. Sho Ikeda Director/ Indonesia Office Representative, Global Brain

JETRO 経済産業省・MUFG・ジェトロ主催「ADX Pioneers」ーアジアを舞台としたDX連携のススめー

Copy link



MORE VIDEOS

39:34 / 1:18:38

収録日：2021年3月4日

2. Invitation to events

- ✓ Once a week on average, we hold online event, seminars and pitch decks related to open innovation across the world.
- ✓ Over 10,000 participants joined 50 plus events in 2020.
- ✓ **Offer** for presentation/pitch at the event.
 (Only for the startups who are prominent in their business and match the concept of our event)

3. One-on-one business meetings



For especially outstanding startups, based on your requests, JETRO will arrange business meetings with J-Bridge Members (and other Japanese companies) who may be suitable as business partners.



How does JETRO connect Japanese and overseas companies registered on J-Bridge?

- Company Introduction
- Participation to the events
- Request for the one-on-one business meeting

We want to develop new business through the collaboration with overseas companies.



Japanese companies



We have prominent technologies or business models!



Overseas companies/startups

- Offering the business meeting
- Explain the business needs and challenges (at the pitch event and on-demand program)

Criteria

For J-Bridge to evaluate startups:

Requirements (Essential conditions)



Matches or is related to the priority fields of J-Bridge.



Contributes to the resolution of local issues or business needs of Japanese companies.



Funded by major VCs, or supported by notable acceleration/research programs.

Desirable Conditions



The founder or management team has noteworthy experience. (e.g. business exit, alliance with overseas companies)



Superior over competitors in terms of technology, novelty of solutions, business model, etc.



Delivered pitches and became finalists or received awards at notable competitions or events.



Having Japanese speaking employees or interpreters.

Thank you

J-Bridge website

<https://www.jetro.go.jp/en/j-bridge.html>



For JETRO's support menu on investing in Japan,
please find the website below.

<https://www.jetro.go.jp/en/invest/>

