**MEDITERRANEAN EXPORTS IMPORTS ALBANIA LTD**

* **General Information**

The company was founded in December 2010.During its first 3 years of activity, MEIA has focused on expanding clientele and improving raw materials as well as organic certification of the activity.

In 2014 the company made a decision to create its own organic farm in order to guarantee the quality of the raw material as this was the main problem. The results are felt instantly, especially in the company's earnings. Sales in 2017 and 2019 have doubled and thanks to mass production, the cost of labor has dropped significantly. This farm is expanding and aims to reach 300 Ha by 2021

In 2019, the company has invested in expanding its production line in Greater Malesia, as market demands are not met and contracts are not completed on time. Investment in Greater Malesia ended in June 2019, and during the year 2020 we intend to invest in the Tirana and Delvina processing line.

This investment made it possible for the company's revenue to exceed 3, 800,000 Euro in 2019, to expand production to other essentials, as well as to create some full-time and seasonal jobs.

The purpose of MEIA is to occupy an important place in the industry of essential oils and to have the largest organic herb farm in the Balkans.

The company is exporting in Italy, Greece, Bulgaria, Poland and Kosovo.

Foreign partner should utilize its machinery in the premises that the Albanian partner offers under manufacturing and reciprocal production in order to manufacture under lower costs as well as to ensure the distribution of products in the Balkan and beyond. Under distribution agreement, it is looking for partners which shall ensure the distribution of products in the Balkan markets and beyond of it. The main aim of cooperation selected is expanding the number of clients using the company's range of products as well as increasing production capacities by being engaged on manufacturing agreement with reciprocal production.

The company has ISO 22000 and HACCP certifications.

* **Contacts**

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**The company is interested in finding buyers in Czech market and also in cooperating with the Czech companies.**