

**ADVANCED BUSINESS SOLUTIONS**

 **Advanced Business Solutions Profile**

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* **General Information**

ABS provides advanced ICT solutions and support for businesses, governmental agencies and NGO organizations. The solutions give to the customers the access to the modern ICT tools and help them boost their business effectiveness and efficiency. The support services give them the guarantee of smooth operation of the ICT systems installed. No matter what industry you are in, ABS will take on any ICT challenge.

ABS’s mission is to contribute and respond to the rapidly growing needs for Telecommunication, Computer Technology, Applications and Solutions Design in Albania. ABS is continuously being improved structurally and qualified technically to fulfill customer expectations and their increasing needs. The secret of progress and constant growth of ABS is related to the talented people with passion and the strong will to succeed.

ABS ltd was founded on 2002 by a group of Albanian engineers with experience in the field of Computer Technology and Telecommunications.

In the early years of activity, ABS was focused on PABX, networking and telecommunications, becoming the market leader of Albania in this field. ABS installed and maintained network infrastructure and PABX for the major part of the governmental institutions, embassies, international organizations and banks operating in Albania.

Trading and reselling computers, servers and devices of worldwide-known brands, together with ICT professional services were introduced by ABS in 2007. Later these were followed by providing IT outsourcing for several prestigious local and international companies.

In the recent years, ABS doubled the number of employees and number of clients, and tripled its revenue, becoming the fastest growing company in the ICT market of Albania. Average annual turnover of the last 3 years was $ 8,000,000 while the total number of employees is 40, whereas major part of them is high qualified ICT engineers.

* **Company Certificates**
* ISO 9001:2008
* ISO 14001:2004
* ISO/IEC 27001:2006( 27001:2005)
* ISO-IEC 20000-1:2011
* ISO 50001:2011
* OHSAS 18001:2007
* **OUR PRODUCTS**

ABS trades a very wide range of ICT products:

* Servers
* Notebooks
* Laptops
* Workstations
* Storage
* Active and passive network equipment
* Cables
* Security devices
* Printers and scanners
* Video and telephony
* Operating systems
* Firewall and antiviruse
* Applications
* **The services offered by ABS:**
1. **ICT Professional Services**

ABS is ambitious to help organizations make better usage of Information and Communication Technologies. ABS provides high-impact professional services that enable organizations to accelerate ICT implementations, to integrate ICT systems, to reduce costs, to increase the reliability of the ICT systems and increase productivity.

* **System Integrator**
* **Data Center Computing**
* **Turn Key Operations**
* **Disaster Recovery Planning. Backup and Security designing**
* **Application Development, Installation, Customization and Maintenance**
* **IT System Audit**
* **Project Management and Consulting**
* **Website Design and Development Solutions**

1. **Business communication and security systems**

It is an ABS objective to establish stable networks, with high functionally and the highest quality cabling. Not of smaller importance is the aesthetic of installation. Minimum eye exposure of cables and network devices combined and good looking where the exposure is inevitable. Our cabling team is experienced in laying cable for the smallest business environment through to the largest office spaces with hundreds of drop points.

Communication Systems which ABS installs and maintains are:

* IT rooms; Data center design and integration
* Data & Voice Converges. PABX, data/voice switches and routers.
* Video applications (web-camera, CCTV, monitoring, security cameras)
* Integrated security systems (security & fire alarms, video surveillance, access control etc.)
* Cooper and Fiber optic Cable Installation
* Install and/or relocate phone lines, workstation jacks, DSL lines, video lines, etc.
1. **System automations: BMS, SCADA, ADMS**

The ABS has been pioneer and leader in installation of Building Management Systems (BMS) in Albania, since 2014. Several institutions like banks, ISP-s, public institutions and private companies are very successfully using BMS systems designed and implemented by ABS team. Advanced Distribution Management System (ADMS) Later.

Starting from 2018, ABS team was qualified to install Grid Automation and SCADA Software by Schneider Electrics. Advanced Distribution Management System (ADMS) by Schneider Electrics being instrumental in helping utility operators to make smarter and better-informed distribution and network decisions. SCADA and Geographic Information Software installed by ABS are designed to be a robust and flexible solution for utilities, water and oil and gas.

1. **IT Outsourcing**

ABS’s outsourcing primary goal is to become an extension of the client company while providing them the value of a fully staffed corporate IT department. We keep business IT operations running day-to-day. ABS personalizes the IT services for each of its clients.

Our outsourcing services include:

* **Desktop support**
* **Help desk services**
* **IT security; Network operation**
* **Disaster recovery services**
* **Application development and maintenance**
* **Website Design and Development Solutions**
1. **Media/Image Production**

In cooperation with very experienced partners in video-audio productions, ABS offers a wide range of custom production services including:

* TV & Radio Commercials. Video for the web
* Website design

When it comes to your website design and development, ABS provides a complete turnkey solution: developing web-friendly content, graphic design, programming and hosting. Whatever the size of your website, from a simple static site to a content-rich, complex site, we can provide you with the best solution to meet your needs. Once your website is launched, ABS can maintain the content for you with additions and deletions, enhancements and any other improvements.

* Design of logos, business cards, leaflets, flyers, menus, posters, invitations, brochures, etc.
* Documentaries
* Interactive CD-ROM & DVDs
* Audio-guides and Audio Recording
1. **Trading ICT Products**

ABS trades a very wide range of ICT products like servers, notebooks, laptops, workstations, storage, thin computers, active and passive network equipment, cables, security devices, printers and scanners, video and telephony, accessories, operating systems, applications, firewalls and antivirus, etc.

Our products come with top quality and according to international standards. Each product is associated with guarantee insurance and ABS provides high quality customer support.

We operate as reseller/distributor/dealer only of the top international brands of the field like: HPE, HPI, IBM, DELL, CISCO, Checkpoint, Fortinet, Alcatel, Microsoft, Symantec, Kaspersky, APC, Juniper, Samsung, Xerox, etc.

* **Contacts**

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**Interest: Partnership in trading ICT Products**