

INTERNATIONAL FAIR

EXPOKOS



18-19.05.2023

22nd Edition

Prishtina, Kosovo

energy

construction

machinery

safety and
security



ufi
Approved
Event



Under the patronage
of the Government of
the Republic of Kosovo

The Balkans Gate!



INTERNATIONAL FAIR EXPOKOS

22nd Edition | 18 - 19 May 2023

Prishtina, Kosovo

The EXPOKOS Fair is the most important promotional event in the Western Balkans region.

The 21st Edition of EXPOKOS was held under the patronage of the Government of the Republic of Kosovo. During this edition, it was confirmed that future editions will continue to be organized in cooperation with the Government of the Republic of Kosovo.

The 22nd Edition of EXPOKOS will continue to cover the construction, energy, mining and safety and security sectors.

For 22 years now, EXPOKOS has been recognized as a highly effective trade fair, offering expansion to new markets and helping participants find reliable business partners and new customers. The event brings together a large number of national pavilions, selected professional visitors and decision-makers.

Complemented by conferences focused on Western Balkan enterprises, and other parallel activities such as lectures from professionals, and panel discussions, EXPOKOS is guaranteed further attention and huge visitor presence.



WHY EXHIBIT AT EXPOKOS FAIR?

Meaningful interaction between exhibitors and professional visitors;

Access to the region's fast-growing market with huge potential;

Face-to-face meetings with the largest manufacturers and distributors;

Presence of decision-makers;

Efficient networking.



WHO WILL PARTICIPATE AT EXPOKOS 2023?

National pavilions from the Balkans and the rest of Europe;

Major world companies;

Academic institutions;

Professional visitors from Kosovo and its region, the rest of Europe, and Asia.

PARALLEL ACTIVITIES AT THE EXPOKOS FAIR

Press conferences;

B2C, B2B and B2G meetings;

Matchmaking;

Professional and informative business events: seminars, workshops, lectures and presentations by professionals from the construction, energy and real estate sectors;

Best business practices from the Balkans.



SUPPORTING INSTITUTIONS AND ORGANIZATIONS:

Government of the Republic of Kosovo;

Ministry of Industry, Entrepreneurship and Trade;

Ministry of Economy;

Ministry of Environment, Urban Planning and Infrastructure;

Faculty of Architecture from "Hasan Prishtina" University of Prishtina;

International and regional chambers of commerce.



B2B PLATFORM SERVICE

Through our 365 days of business-to-business service, we offer support to our exhibitors to find the best potential business partners in Kosovo and its neighboring countries in the most effective way possible.

All companies who subscribe by the deadline for the upcoming 22nd Edition of EXPOKOS Fair, taking place on 18-19 May 2023 in Prishtina, will benefit from our B2B service, free of charge, offered on a daily basis for one year.

Companies who book their booths **today**, will benefit from our B2B service, enabling you to find your ideal business partners for **tomorrow**.



EXHIBITION SECTORS

EXPOKOS 2023 will
feature four sectors:

CONSTRUCTION

Building materials; building systems and equipment; raw material; prefabricated building chemical auxiliaries; insulation, heating and sanitary technology; electrical Installation; formwork and scaffolding; ceramics; doors and windows; metal processing; house and other building decoration; road construction; glass facades; glass building materials; roof construction; street and park lighting; lifts; interior work; natural stone; stainless steel; recycling, and many more.

ENERGY & MINING

Electric power industry; alternative energy: solar, wind, hydro, geothermal and biomass energy; relevant ministries and other institutions; manufacturers, suppliers, distributors and service providers of solar thermal (ST) products and solutions; manufacturers, suppliers, distributors and service providers of photovoltaic (PV) products and solutions; PV and ST system providers; PV and ST system integrators; mining and minerals machinery; smelting; machinery for mineral processing;; drilling machinery; mineral transportation machinery; tools; safety clothing and security equipment, and many more.

MACHINERY

Equipment for quality control; measuring instruments and machinery; analytical apparatus; automatic and robotic devices; construction machinery and attachments; handling machines and attachments; machinery for road construction, maintenance and repair; drills; tunneling equipment; hydraulic equipment; industrial machinery; metallurgic equipment; foundry equipment; equipment for the plastic and chemical industries; construction and utility vehicles; construction machinery and attachments, and many more.

SAFETY AND SECURITY

Access control systems; biometric technologies; building management systems; certification and quality control; commercial and residential security; digital surveillance systems; document security; emergency alarm and warning systems; guard tour systems; hardware and security; identification devices and systems; information and network security; lens and LCD display; networking surveillance systems; health and safety training; occupational safety and security; work clothing and more.



TESTIMONIALS

Mr Besnik Bislimi

First Deputy Prime Minister of the Republic of Kosovo

“For me, it is an immense pleasure to inaugurate the 21st Edition of EXPOKOS, which is the most important exhibition in Kosovo and even in the Western Balkans. With this event, Kosovo has taken its place in the international schedule of business events.”

Ms Artane Rizvanolli

Minister of Economy

“It is a pleasure for me to see market developments, challenges and successes up close. Today I will meet companies here in person, in order to better understand their activities and to inform them about government activities which may help them in their business endeavors.”

Ms Rozeta Hajdari

Minister of Industry, Entrepreneurship and Trade

“I am very happy to be here today together with my colleagues, because it is important that Kosovo is hosting an event where foreign countries take part.”

Mr Mariano Anthony Davies

Chairman, British Chamber of Commerce in Kosovo

“We've been following this particular event for many years now, and it is an enormous honor for the BCCK to be here. We are committed to increasing business growth, both inward and outward, and to using Kosovo as a hub for the region.”

Mr Marco Locati

Beck & Heun – Germany

“We are having a great experience and enjoying these two days of the fair; we have made a lot of contacts with companies interested in our products, such as window-producers, designers, engineers, and construction companies. After the fair, we are going to meet one of those companies and it is expected that we'll sign a deal.”

Mr Alessandro Zanin

NCB International – Italy

“We decided to participate as an exhibitor at EXPOKOS in order to promote our products on the Kosovo market and find a distributor here. We have already made many contacts who can help us achieve our goals. We have found a supplier for our company needs here as well.”

Ms Gladina Geshi

Lhyra Balkan – Italy

“Our objective is to expand as much as we possibly can in Europe and the Balkans by creating contacts through EXPOKOS with companies and other visitors here at the fair.”

Mr Armend Demolli

BRICKOS

“Our main goal is to increase brand awareness and promote it, not only in Kosovo but in the region as well. An event like EXPOKOS, which is organized professionally and visited by the whole region, helps us achieve our goals.”

Mrs Arta Januzi Cana

Faculty of Architecture – University of Prishtina:

“EXPOKOS provides a great opportunity for us to present our faculty and create contacts with companies in the construction technology and architecture sectors. It serves as a meeting point for our students and the work that awaits them after finishing their studies.”

Mr Drilon Brahimi

MONTING

“We decided to participate in EXPOKOS with the purpose of finding new markets in Kosovo and abroad. Our expectations are high: we have made a lot of contacts with local and international visitors for whom we will provide products and services in the future.”

KEY TOPICS HIGHLIGHTS

Lectures and presentations by experts relevant to the field of construction, architecture, energy and technical appliances

The challenge of climate change

Strategies for renewable energy in Kosovo and the region

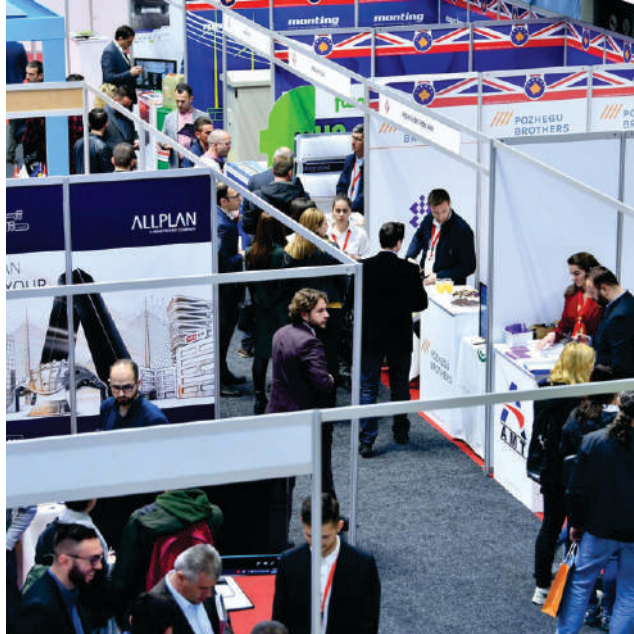
Waste and recycling trends

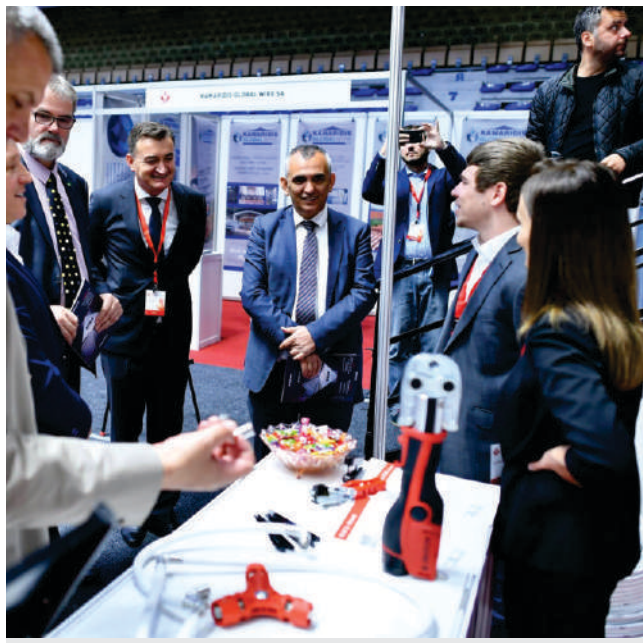
Digital transformation of the construction sector

Safety and security in the workplace and beyond



PHOTO GALLERY FROM PREVIOUS EDITIONS OF EXPOKOS FAIR





EXPOKOS 2022 in numbers – statistics from the 21st edition

EXHIBITOR information from EXPOKOS22	Number
Local exhibitors	145
Foreign exhibitors	112
Additional companies represented	13
Total number of exhibitors	270

Origin of exhibitor companies:

Albania, Austria, Belgium, Croatia, Germany, Greece, Italy, Kosovo, The Netherlands, North Macedonia, Montenegro, Serbia, Slovenia, and Turkey

VISITOR information from EXPOKOS22			
LOCAL VISITOR	Number	FOREIGN VISITOR	Number
Trade visitors	13,500	Trade visitors	2,800
General visitors	2,300	General visitors	120
Total local visitors	15,800	Total local visitors	2,920
Total visitors (local and foreign): 18,720			

Visitor origin:

Albania, Croatia, Czech Republic, Germany, Greece, Hungary, Italy, Kosovo, Montenegro, North Macedonia, Serbia, Slovenia, and Turkey.



EXPOKOS

IMPORTANT INFORMATION FOR FACILITATING YOUR PARTICIPATION AT EXPOKOS 2023

To book your participation as an exhibitor in EXPOKOS 2023
please contact us by:



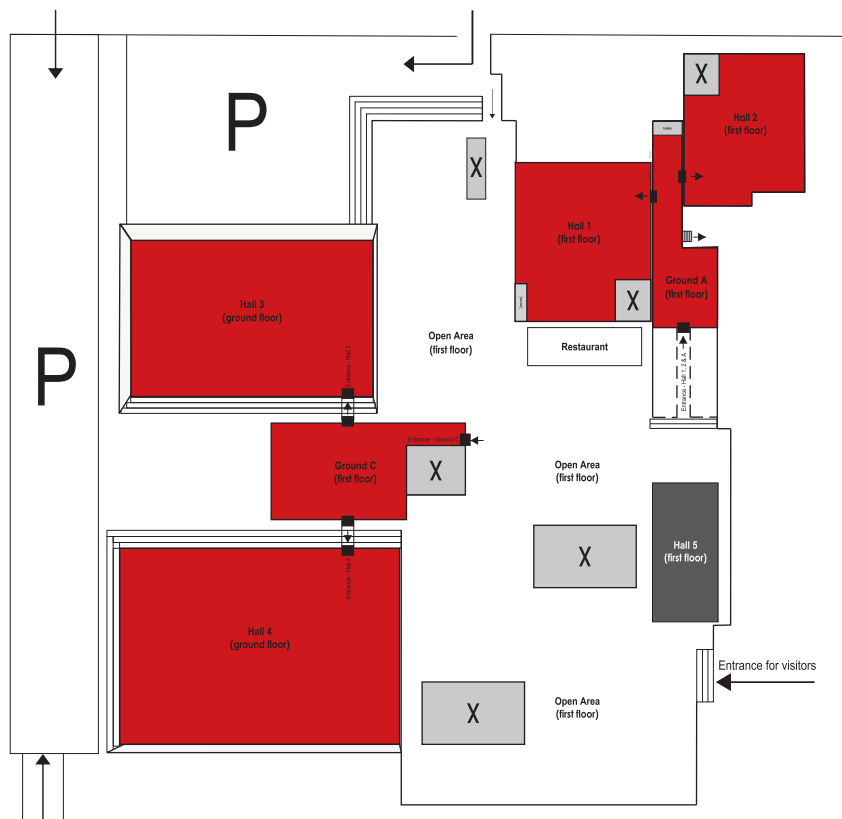
Congress & Event Organization

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The CEO team will be happy to assist you in securing
successful, productive, and professional exposure at
EXPOKOS 2023.

#EXPOKOS23

FAIR GROUND PRISHTINA



INDEX

Fair Ground Prishtina

Total Exhibition Area = 20.000 m²

Total Indoor Area = 11.000 m²

Total Outdoor Area = 9.000 m²

INDEX

- Indoor exhibition halls
- Indoor montage exhibition halls
- Open exhibition area



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