



European Union Business Delegation 2025

Delegation Programme

AUCKLAND BUSINESSTM

C H A M B E R

Making it easier for you to do business



European Union Business Delegation 2025

Delegation Programme

Departing 24th May 2025

Returning 6th June 2025

Join Our Mission To Europe! Romania, Hungary, Czech Republic and Poland

The Auckland Business Chamber is thrilled to present this exciting Business Delegation to the European Union, focusing on Romania, Hungary, the Czech Republic, and Poland, departing on 24 May 2025. This delegation offers a unique opportunity to delve into the benefits of the recently established EU Free Trade Agreement, which opens up remarkable pathways for New Zealand businesses.

We will visit the cities of Bucharest, Budapest, Prague and Warsaw

With the EU Free Trade agreement set to enhance trade relations, you'll gain privileged insights into how to leverage reduced tariffs, streamlined customs procedures, and expanded market access. Engage directly with key government officials and industry leaders from each country as they share their countries' economic priorities, trade opportunities, and investment prospects.

Discover the specific advantages this Free Trade Agreement provides, such as access to dynamic sectors, from agriculture to technology, and learn how to position your business to capitalize on these opportunities. Network with influential private and public stakeholders, gaining firsthand knowledge of the evolving economic landscape and how best to navigate it for your growth in these vibrant EU markets.



Simon Bridges

Chief Executive
Auckland Business Chamber



European Union Business Delegation 2025

Delegation Programme



The Programme

Time	Scheduled
Saturday 24/25 May	Travel days to Bucharest
Travel	Emirates flight EK449 – Auckland Depart 24th May 20:30 / Dubai 25 May 05:35 Emirates flight EK2244 – Dubai Depart 25th May 10:20 / Bucharest 25 May 14:45
	Some Delegates will meet directly at the hotel. Transport of Delegates via Chartered Bus to the:
	Marmorosch Bucharest - heart of the Old Town. Doamnei str. 2, Bucharest, Romania https://www.marmorosch.com/
4.30 pm	Tour of the Bucharest with Andrei of Oxygen Tours
6:30 pm	Light meal and drinks with prominent Romanian businesspeople
Monday 26 May	Bucharest
7.00am – 8.00am	Breakfast then meet in lobby by 7:50 am
8.50am	Transfer to:
10.00 am – 12:30 pm	Morning Business session with the International Chamber of Commerce and Industry of Romania, featuring presentations and relevant B2B meetings, and concluding with the signing of a memorandum of understanding between CCIR and the ABC (https://ccir.ro/en/international-organizations/international-chamber-of-commerce/)
12.30 pm –	Light lunch and discussions
5.00 pm	Dinner and Cultural Evening



European Union Business Delegation 2025

Delegation Programme



The Programme continues

Tuesday 27 May - Bucharest and then on to Budapest

7.00 am - 8.00 am	Breakfast then meet in lobby by 7.50 am	Check out of Hotel - Bags at xxxxxx
10.00 am – 12.30 pm	Information Seminar with the National Institute for Research and Development in Informatics on digital transformation, cyber security and emerging innovation and technologies.	https://www.ici.ro/en/
12.30 pm – 1.30pm	Light Lunch with Bucharest dignitaries	
1.30pm – 3.00pm	Personalised afternoon meetings	
3.00 pm - 3:30 pm	Transfer to Airport	
5.00 pm - 5:50 pm	R0237 Departs Bucharest 27/5 17:00 arrives Budapest 17:50 (time change)	
6.30 pm - 7.00 pm	Transfer to Hotel	Marriott Hotel Budapest - 3 nights APACZAI CSERE JANOS U. 4., BUDAPEST, HUNGARY, 1052 https://www.marriott.com/en-us/hotels/budhu-budapest-marriott-hotel/photos/
7.30pm – 9.30pm	Dinner	

Wednesday 28th May - Budapest

7.30am – 8.30 am	Hotel Breakfast then meet in Lobby 8.20 am
8.30 am	Transfer to HEPA
9.00am - 10.00 am	Visit to the Hungarian Export Promotion Agency (HEPA)
10:00 am - 10.30 am	Transfer to Parliament
10.30am	Guided tour of the Hungarian Parliament
	Lunch
1.30 pm - 3.00 pm	Visit to Hungarian Investment Promotion Agency (HIPA)
3.00 pm - 4.00 pm	Roundtable with Hungarian Chamber of Commerce and Industry (HCCI)
4.00 pm - 6.00 pm	Visit to St Stephens Basilica, walk down Vaci Street
7.00 pm	Dinner with Budapest dignitaries



European Union Business Delegation 2025

Delegation Programme



Thursday 29th May - Budapest

7.30 am - 8.30 am	Breakfast then meet in lobby by 8.20 am	
8.30 am - 9.00 am	Transfer to:	
9.00 am		
10.00 am – 2.00 pm	Business Forum organized by the Hungarian Export Promotion Agency including: <ul style="list-style-type: none"> • Introduction by a high-level representative from the Ministry of Foreign Affairs and Trade of Hungary • Presentations by Hungarian government bodies and companies • B2B meetings with pre-selected Hungarian companies 	
1.30 pm – 2.30pm	Lunch HEPA	
2.30pm – 3.30pm	Sector-specific meetings with Hungarian clusters and business associations	
3.30 pm - 4.00 pm	Transfer	
4.00 pm - 5:00 pm	Visit to the Dunube Institute Think Tank.	
5.00 pm	Visit to the Fisherman's Bastion, walk about Castle District	
6.00pm – 8.00pm	Business mixer hosted by Andras Posztl, Hamish White . An opportunity to meet other business titans from Hungary, whilst sampling wonderful local wines Hungarian wine tasting .	Hosts Andras Posztl, Managing Partner, DLA Piper & Hamish White, NZ Expat, Real Estate Specialist from REM Group Hungary.

Friday 30th May - Travel to Prague then meetings

7.30am – 8.30 am	Hotel Breakfast then checkout and meet in Lobby 8.20 am	
8.30 am	Transfer Airport	
10.20 am - 11.35 am	FR4144 Dep 10:20 arrive 11:35 Prague	
12:00 pm - 1.00 am	Transfer to Hotel and bag drop Marriott Prague V Celnici 8, 110 00 Nové Město, Czechia	https://www.marriott.com/en-us/hotels/prgdt-prague-marriott-hotel/overview/?scid=f2ae0541-1279-4f24-b197-a979c79310b0
1.15 pm - 1.30 pm	Registration and welcome	www.spcr.cz
1.30 pm - 1.35 pm	Official Welcome by Jan Rafaj	Confederation of Industry of the Czech Republic
1:35 pm - 1.40 pm	Officia welcome by	President of the Confederation of Industry of the Czech Republic
1:45 pm - 1.50 pm	Key Note Address by	Ministry of Industry and Trade of the Czech Republic
1.50 pm - 1.55 pm	Key Note Address by	
1.55 pm - 2.10 pm	Overview by Czech Industry and Trade	
2.10 pm - 2.40 pm	Presentation by the New Zealand Business Delegation	



European Union Business Delegation 2025

Delegation Programme



2.40 pm - 5.00 pm	B2B Networking and Tea	
5.00 pm - 7.00 pm	Drinks with the Czech Chamber of Commerce and members	www.kormora.cz/en/

Saturday 31st May - Prague

Social and Cultural activities organised and some B2B meetings

Sunday 1 June - Prague day then travel to Warsaw

4.00 pm - 4:30 pm	Transfer to Airport	
6.05 pm - 7.20 pm	L0522 Prague to Warsaw departs 18.05 arrive 19.20	
8:00 pm - 8:30 pm	Transfer to Hotel Grand Sheraton Warsaw Bolesława Prusa 2, 00-493 Warszawa, Poland	https://www.marriott.com/en-us/hotels/wawsi-sheraton-grand-warsaw/overview/

Monday 2 June - Warsaw

7.30 am – 8.20 am	Breakfast then meet in lobby by 8.20 am	
8.30 am - 9.00 am	Transfer to	
9.00 am - 9:15 am	Welcome speech by Polish Investment and Trade Agency/PAIH	https://www.paih.gov.pl/en/
9:15 am	Investment opportunities in Poland	Presented by PAIH
10.00 am - 11 .00 am	Regional Support for Investors	Presentation by Lodz Special Economic Zone
11.00 am - 1.00 pm	B2B Forum and Poland Chamber of Commerce meeting	
1.00 pm - 2.00 pm	Lunch	
2.00 pm - 5.30 pm	B2B sessions	Mariusz Sawinski & Konrad Banecki of Polski Towarzystwo Gospodarcze or PTG, a leading employers association https://iptg.pl/
5.30 pm - 7.00 pm	Drinks at the NZ Embassy, Warsaw	



European Union Business Delegation 2025

Delegation Programme



Dinner

Tuesday 3 June - Warsaw

7.30 am – 8.20 am	Breakfast then meet in lobby by 8.20 am	
9.00 am	Meeting with the Ministry of Development and Technology	https://www.gov.pl/web/development-technology
12.00 pm	Geopolitical briefing and roundtable with senior Poland Government officials and parliamentarians	
2.00 pm	Academic and think tank roundtable	

Wednesday 4th June - Warsaw

7.30 am – 8.20 am	Breakfast then meet in lobby by 8.20 am - checkout and bags in storage.	
8.30 am	Transfer to	
9.00 am -	Meeting with PFR Ventures	https://pfrventures.pl/en
	Transfers as appropriate for group or own arrangements.	
6.00 pm	Transfer to airport	
9.25 pm	Emirates departure flight EK2023 departs 21:25 for Dubai arrives 5/6 05:25	

Thursday 5th June - Dubai

10.05 am	EK448 departs Dubai 10:05 arrives Auckland 6/6 09:50	
----------	--	--

Friday 6th June - Auckland

9.50 am	EK448 arrives Auckland 09:50	
---------	------------------------------	--



European Union Business Delegation 2025

Delegation Programme



EU Delegation 2025 Delegate List

Name	Title	Organisation	Sector Interests
Hon Simon Bridges	CEO & Delegation Leader	Auckland Business Chamber	Geopolitics, trade, defence, technology, infrastructure, sustainability
Ms Genelle Bailey	Int. Delegations & EA	Auckland Business Chamber	Geopolitics, trade, AI,
Mr Aaron Bhatnagar	Investor & Venture Capitalist	Bhatnagar Securities	Cybersecurity, defence, financial technologies
Mr Andras Palmy	Managing Director	Clydehill Investments	Residential construction, window- door manufacturing industry and water and wastewater purification technologies
Mr Andrew Krukziener	Governing Director	Krukziener Properties	Modular construction, building restoration, apartment design, new hotel concepts, custom bronze door hardware, custom lighting, timber & stone flooring, retail franchise opportunities for NZ & unique retail concepts
Mr Graham Poskitt	Director	360 Construction Ltd	Installation and construction of underground, aboveground fuel storage tanks and petroleum work
Mr Imre Ladányi	Freelance Consultant		Financial services, investment capital, wine, food, tourism, other opportunities
Dr Isaac Flitta	CEO	Totika Health Limited	Natural wellness, skincare, and New Zealand Manuka honey
Mr Marian Ioan	Hon Consul General & Director	Romania Thermal Dynamics Ltd	District heating/cooling networks, heat recovery, green activated carbon, advanced air mobility
Mr Mat Rowe	Co Founder & Exec Director	Outset Ventures Limited	Energy, hardware, advanced materials, future food, industrial chemistry, medtech, biotechnology and aerospace
Mrs Mel Mercer-Royce	Global Director of Partnerships	Gentrack Ltd	Water & energy providers, net zero ambitions, new age technology stack for customer service
Mr Nicholas Albrecht	Director	Massey Coates	Energy, transport, defence
Mr Rod Sheridan	Director	The Agency	Government relationships and infrastructure development, defence
Mr Ross Wilson	Growth & Strategy Consultant	Growing Organisations Ltd	Financial services, medical tech, food tech, automotive, primary produce and manufacturer of safety apparel
Mrs Ruth Palamountain	Export and Product Director	VitaPOWER Ltd	Scientific animal nutrition
Mr Sam Bassett	NZ Chairman & Director	Moore Markhams	Meet businesses that could be interested in exporting products or services to NZ
Mr Sameer Handa	CEO/Managing Director	Glowbal NZ Ltd	Lighting, HVAC-R, smart furniture, petroleum
Ms Sara Samavati	Skincare Solutions Director	Totiki Health Ltd	Natural wellness, skincare, and New Zealand manuka honey
Mr Seeby Woodhouse	Managing Director & Founder	Voyager Internet Ltd	Tech, cyber security, AI,
Mr Shane Mason	Director	Strategical Ltd (UK)	Defence technologies, geopolitics, defence industrialisation, government to government deals & offsets, great power competition.
Poland Only Mr Brent Gregory	Co Founder	The Merino Softwear Company	Aerospace, textiles/wool development.
Mrs Suzanne Wilson	Co Founder	The Merino Softwear Company	Aerospace, textiles/wool development.
Mr Marius Sawinski	Representitive In Poland	Auckland Business Chamber	



European Union Business Delegation 2025

Delegation Programme



Hungary Only

Mr Hamish White	Partner	REM Property Services Ltd
Mr Andras Vaski	Trade Commissioner	MFA Hungary

Poland Only

Mr Rafal Jarosz	Head	Polish Investment & Trade Agency
-----------------	------	-------------------------------------

Travelling Partners

Mrs Audrey Poskitt	Three60 Construction
Mrs Dori Handa	Glowbal NZ Ltd
Mrs Rochelle Palmy	Clydehill Investments



European Union Business Delegation 2025

Delegation Programme



Hon Simon Bridges
Chief Executive Officer &
Delegation Leader
Auckland Business Chamber



BIO

Simon Bridges is the CEO of the Auckland Business Chamber, a key figure in New Zealand's business network, which supports vibrant communities through advocacy and resources. He also serves as Chair of Waka Kotahi (NZ Transport Agency) and holds positions on company boards. A former National MP for Tauranga, Bridges was Leader of the Opposition and a senior Cabinet Minister, overseeing portfolios like Energy, Transport and Economic Development. The Auckland Business Chamber has been instrumental for over 168 years in assisting both start-ups and established businesses, being part of a global network of over 13,000 Chambers of Commerce.

SECTORS OF INTEREST AND GOALS OF DELEGATION

As the Delegation Leader, Simon hopes to achieve several key objectives. He aims to strengthen business ties between New Zealand and European countries, promoting collaboration and fostering trade opportunities. Simon seeks to engage with European policymakers, industry leaders, and business organizations to gain insights into market trends and regulatory environments that could benefit New Zealand businesses.

Additionally, he aims to advocate for New Zealand's interests in key sectors such as trade, technology, and sustainability, helping to position the country as a valuable partner in the EU. By facilitating discussions and forging connections, Simon hopes to enhance economic partnerships and create a platform for ongoing collaboration that benefits both regions in the long term.

Contact

e sbridges@chamber.co.nz | w www.aucklandchamber.co.nz

BIO

Genelle Bailey is an integral part of the Auckland Business Chamber, where she plays a crucial role in fostering business growth and community engagement. With a wealth of experience in business development and public relations, Genelle is dedicated to supporting entrepreneurs and enhancing the regional economy. She also serves as a long-term assistant to Rt Hon Sir John Key, ex Prime Minister of New Zealand, where she honed her skills in strategic communication and event planning. Known for her collaborative approach and strong leadership, Genelle is passionate about building partnerships that drive innovation and sustainability in business and beyond. She has previously had interests in early childhood education and the motor vehicle sectors.

SECTORS OF INTEREST AND GOALS OF DELEGATION

As the delegation co-ordinator to the EU, Genelle hopes to achieve several key objectives. She seeks to foster meaningful connections between New Zealand businesses and European counterparts, identifying collaborative opportunities that drive mutual growth. By actively engaging with industry leaders, policymakers, and stakeholders, she aims to gain insights into the European market landscape, regulatory frameworks, and best practices.

Genelle aspires for the delegation to be recognized for its effectiveness in promoting New Zealand's interests, paving the way for fruitful partnerships. Her success will be measured by the establishment of ongoing dialogues, increased trade opportunities, and enhanced cultural exchange, ultimately contributing to a stronger bilateral relationship between New Zealand and the EU. Through her leadership, she hopes to empower delegates to represent their sectors effectively and leverage collective expertise for shared goals.

Contact

e ea@@chamber.co.nz | w www.aucklandchamber.co.nz



Ms Genelle Bailey
International Delegations & EA
to the CEO
Delegation Co-ordinator
Auckland Business Chamber





Our Delegates



Aaron Bhatnagar
Investor and Venture Capitalist
Bhatnagar Securities

BIO

Aaron Bhatnagar is a venture capitalist and investor based in Auckland, New Zealand. His focus is on early-stage, high-growth businesses, particularly in the technology sector. Bhatnagar has a keen interest in cloud and Software as a Service (SaaS)-based companies with recurring revenue models and scalable solutions. Through his family-owned investment vehicle Bhatnagar Securities Limited and his family office, Aaron continues to invest in promising technology startups, funds, and venture studios with companies seeking to validate their products before taking them overseas. Notably, he served as a senior local government politician in New Zealand's largest city, Auckland.

SECTORS OF INTEREST AND AIMS OF DELEGATION

Aaron is particularly interested in cybersecurity, defense, and financial technologies during this delegation. He seeks to understand the potential of Eastern Europe for software and technology development, as well as exploring opportunities for exporting New Zealand-originated software to these markets. With a Master of Arts with honors in Political Studies, including studies at the Diplomatic Academy in Moscow, Aaron is also focused on the geopolitical landscape of Eastern Europe. He aims to analyze security threats posed by bad actors and rising tensions, fostering insights that could influence strategic decisions in technology and trade within the region.

Contact

e aaron@bhatnagar.co.nz | w www.bhatnagar.co.nz



Andras Palmay
Managing Director
Clydhill Investments Ltd

BIO

Andras Palmay's background spans both civil construction and the food industry, showcasing a strong capacity for rapid adaptation to new challenges and environments. His experience in civil construction has fostered a meticulous attention to detail and a commitment to quality, while his tenure in the food industry has developed skills in efficiency, customer service, and team collaboration. Originally from Hungary, Andras relocated to Australia before settling in Dunedin in 1989. His career trajectory includes managing a state-of-the-art crumb plant at Cadbury, owning a fast-food business, and importing food products from Hungary. Currently, as a seasoned property developer with over a decade of experience, he seeks new opportunities, particularly in wastewater management technology.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Andras aims to connect with industry leaders in residential construction, window and door manufacturing, and water and wastewater purification technologies. This business trip presents a significant opportunity to gain insights into innovative solutions and contribute to the advancement of sustainable, efficient water management practices. Engaging with experts will facilitate research into cutting-edge building materials and technologies that promote sustainability. By collaborating with professionals in these fields, Andras seeks to enhance knowledge and drive positive change, fostering advancements that align with the goals of efficiency and environmental stewardship in the construction and water management industries.

Contact

e clyinv@gmail.com |



European Union Business Delegation 2025

Delegation Programme



Andrew Krukziener
Director
KP Trust

BIO

Andrew Krukziener is the Governing Director and Founder of Krukziener Properties which is a real estate development and investment company established in 1986. He initially focused on residential investment in suburban locations and then became the first to convert commercial offices to residential inner-city dwellings. The company has since created a rich portfolio of developments that span retail, restaurant, residential, hotel, serviced apartment and commercial office buildings. Andrew has been responsible for the purchase and development of over 150 buildings completing over NZ\$2 billion of projects to date including building the largest residential tower in New Zealand which he completed in 1999. He currently has an NZ\$850 million project pipeline. Widely acknowledged as the market leader in quality design he has received numerous industry awards including an Australasian Award for Best International Construction Project. He specialises in the restoration, preservation and repositioning of historical buildings and has redeveloped many significant landmarks.

He has been involved in over fifty joint ventures with investment syndicates and private individuals over the last 35 years. His philosophy is to cost effectively create timeless quality buildings that provide excellent investment returns. Andrew has been deeply involved in civic activities and was a founding board member of the Committee for Auckland and was the founder of the Auckland Society, the Pakiri Preservation Society and the Save Queen Street Society. His interests include antiques, classic cars and interior design. He is married with two sons.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Andrew is focused on several key areas during this delegation, including modular construction, refurbishment of character buildings, building restoration, apartment design, new hotel concepts, custom bronze door hardware, custom lighting, timber flooring, stone flooring, potential retail franchise opportunities for NZ. By engaging with other industry experts, he hopes to gain insights that can drive his future projects, fostering collaboration that promotes creativity and innovation in the real estate and design industries.

Contact

[e andrew@krukziener.co.nz](mailto:andrew@krukziener.co.nz) |



Graham Poskitt
Director
Three60 Construction Ltd

BIO

Graham Poskitt is a seasoned construction professional in the retail / commercial petroleum industry and a key leader at Three60 Construction Ltd. With over 45 years of experience, he specialises in the design-build of fuel stations, truckstops, aviation and marina refuelling. Under his guidance, Three60 Construction has successfully executed numerous service station and truck stops, prioritising safety and efficiency. His commitment to industry collaboration drives him to connect with stakeholders across various sectors, aiming to advance standards and foster sustainable growth in the construction landscape.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Graham is eager to connect with various business sectors that align with Three60 Construction Ltd's focus on sustainable construction of fuel installations. He is particularly interested in engaging with companies that undertake the installation and construction of underground, aboveground fuel storage tanks and petroleum works.

Contact

[e graham@three60construction.co.nz](mailto:graham@three60construction.co.nz) | [w www.three60construction.co.nz](http://www.three60construction.co.nz)





European Union Business Delegation 2025

Delegation Programme



Imre Ladanyi
Freelance Consultant

BIO

Imre Ladanyi is a knowledgeable freelance consultant with over 30 years experience, he specialises in providing strategic insights and innovative solutions to businesses. With a strong background in management consulting and a deep understanding of market dynamics, Imre has successfully guided numerous organisations through complex challenges. His expertise spans various industries, including finance, technology, and operations, enabling him to deliver tailored strategies that drive growth and efficiency. Known for his analytical mindset and collaborative approach, Imre is dedicated to helping clients achieve their goals and enhance their competitive advantage. His leadership fosters a culture of excellence and continuous improvement.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Imrei is focused on exploring financial services, investment capital, wine, food, and tourism during this delegation. His primary goal is to gain insights into these sectors to identify potential international trading opportunities. Imre is particularly interested in understanding the dynamics of global markets and discovering trends that can enhance investment prospects within these industries. Additionally, he is open to learning about new sectors that may emerge during discussions, fostering a broad-based approach to international trade. By engaging with industry experts, Imre aims to build valuable connections and knowledge that can facilitate future business endeavors and collaborations.

Contact

e iszladanyi@gmail.com



Dr Isaac Flitta
Global Managing Director
Tōtika Health Limited

TōTIKA
NATURE IN YOU

BIO

Dr. Isaac Flitta is the CEO of Tōtika Health New Zealand and the visionary founder behind the Company's international expansion into Switzerland, Canada, and the USA. Dr Isaac Flitta's expertise spans published research in bioengineering, product and industrial design, and business administration. His unwavering commitment to natural wellness, backed by his entrepreneurial drive, is the cornerstone of his company's devotion to creating superior bee-derived products, ensuring the highest quality for our customers. Tōtika Health's international operations encompass sustainable beekeeping operations, manuka honey production, natural skincare manufacturing and global distribution of various outstanding offerings. These include the finest Manuka Honey, therapeutic Manuka Honey dressings for burns and wounds, and natural skin care products enriched with bee derivatives.

SECTORS OF INTEREST AND GOALS OF DELEGATION

At Tōtika Health Limited, the sectors of interest encompass natural wellness, skincare, and New Zealand Manuka honey. The delegation aims to establish strategic partnerships that align with the company's commitment to sustainability and quality. Key goals include exploring collaboration opportunities in research and development, expanding market reach, and sharing expertise in Manuka honey and natural skincare products. Engaging with key stakeholders is essential to foster long-term relationships that enhance product offerings. The focus is on driving growth in the European market while ensuring mutual success and shared values, promoting innovation and sustainability in every endeavor.

Contact

e i.flitta@totika.co.nz | w www.totikahealth.co.nz



European Union Business Delegation 2025

Delegation Programme



Mr Marian Ioan
Hon Consul of Romania
in New Zealand
Director
Thermal Dynamics Ltd



BIO

Marian Ioan serves as the Honorary Consul of Romania in New Zealand, where he plays a vital role in fostering diplomatic and cultural relations between the two countries. In addition to his consular duties Marian is the Director of Thermal Dynamics Ltd, a company known as a regional heat transfer innovation hub. Current projects are linked to advancements in industrial refrigeration and design of a pilot district energy network for a sustainable Maori village.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Marian is focused on enhancing bilateral relations between Romania and New Zealand during the delegation. His sectors of interest include trade and investment, particularly in technology and energy solutions, where he aims to identify collaboration opportunities between EU and New Zealand enterprises. Mr Ioan is also keen on identifying potential joint research partners and on exploring advancements in sustainable practices and innovation within the fields of district energy networks, green activated carbon production and applications, advanced air mobility systems to link remote communities.

Contact

e marian.ioan@thermaldynamics.nz | w www.thermaldynamics.nz



Mr Mat Rowe
Co Founder and
Executive Director
Outset Ventures Ltd



BIO

Mat Rowe possesses formal training in Chemical and Materials Engineering and Biotechnology, having spearheaded several of New Zealand's most innovative deep technology companies. As a founding team member of LanzaTech, a leader in biofuels, he later established Dotterel Technologies, specializing in noise reduction and audio technologies for unmanned aerial vehicles. Mat co-founded Mint Innovation, which focuses on metal recovery from electronic waste through biometallurgy, and served as R&D Operations Manager for BioConsortia, overseeing field trials for novel microbial seed treatments. With over 23 years of experience in the bioscience and engineering sectors, Mat is dedicated to empowering deep-tech founders for global success. He also serves as a Board Observer at Aerospace Auckland, promoting advancements in the aerospace industry.

SECTORS OF INTEREST AND GOALS OF DELEGATION

As an early-stage investor, Mat's mandate encompasses a wide range of sectors, including Energy, Hardware, Advanced Materials, Future Food, Industrial Chemistry, Medtech, Biotechnology, and Aerospace. The primary goal is to seek capital, capabilities, and customer connections in these fields to support the international expansion of the portfolio. Mat is particularly interested in engaging with innovative sectors within the EU. By collaborating with European startups and established companies, Mat aims to foster partnerships that enhance product development and accelerate market entry. This delegation represents a valuable opportunity to share insights, attract investment, and identify synergies to scale impactful solutions across borders while promoting economic growth in both the EU and New Zealand.

Contact

e mat@outset.ventures | w www.outset.ventures



European Union Business Delegation 2025

Delegation Programme



Mel Mercer-Royce
Global Director of Partnerships
Gentrack Ltd (Global)



BIO

Mel Mercer-Royce is the Global Director of Partnerships at Gentrack Ltd, based in London, with a focus on international growth. Founded over 37 years ago in New Zealand, Gentrack Ltd helps Utility companies around the world to become best in class and achieve their net zero ambitions. With more than 60 customers across 16 different regulatory markets, Gentrack Ltd is one of the highest performing companies on the NZSX and ASX. Mel has 15 years of Energy experience, working as a Consultant, in Industry and in the Technology space, with a focus on Strategy and Growth. Having worked in the UK, India, and Australia, Mel brings a wealth of perspectives with a focus on building strong relationships and collaboration. She holds a Master of Business Administration (MBA) from the University of Western Australia.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Gentrack Ltd has a global growth strategy, and is interested to meet and explore Water and Energy providers who provide services to residential, and businesses customers- small and medium enterprises, and large industrial and commercial customers. Mel is particularly interested in meeting Utilities that are looking to achieve their net zero ambitions and how a new age technology stack can help enable excellent customer service.

Contact

e mel.mercer-royce@gentrack.com | **w** www.gentrack.com



Nicholas Albrecht
Managing Director
Massey Coates Ltd



BIO

Nicholas Albrecht is the owner and director of Massey Coates Limited, a company specializing in government and strategic relations with clients in the energy, transport, and defense sectors. He previously established and led the government relations function for Vector, one of New Zealand's largest energy companies, for over 14 years. In addition to his corporate roles, Nicholas has been a board member of the Eden Park Trust since 2018, the home of the New Zealand rugby team, and of the Auckland Cricket board since 2014. He holds a Master of Arts (Hons) in Political Studies from the University of Auckland and a Bachelor of Business Studies from Massey University.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Massey Coates Limited represents major clients both in New Zealand and internationally across various sectors. In the Energy sector, key clients include Vector, an electricity distributor; Electric Kiwi, an electricity retailer; and NZ Offshore Wind, backed by the NZ Super Fund and Copenhagen Infrastructure Partners. In the Transport sector, the firm collaborates with Aurecon and Acciona. Additionally, in Defence, Massey Coates serves as the New Zealand agent for a UK-based strategic defense firm. Through this delegation, the goal is to enhance relationships, explore new opportunities, and leverage expertise across these critical sectors to drive growth and innovation.

Contact

e nick@masseycoates.co.nz |



European Union Business Delegation 2025

Delegation Programme



Rod Sheridan
Managing Director
The Agency



BIO

Rod Sheridan is a seasoned entrepreneur with extensive experience in property management and government consultancy. As the owner of a leading property company, he specializes in all facets of property management. In addition, Rod is a partner in two consultancy firms that offer strategic services to local and central governments, focusing on infrastructure funding, energy, government relations, and disaster management. His wealth of experience in business and public sector collaboration positions him to drive impactful projects and cultivate strong partnerships on both national and international levels. Rod is dedicated to innovative solutions that enhance community resilience and development.

SECTORS OF INTEREST AND GOALS OF DELEGATION

During this trip to the EU, Rod aims to explore opportunities in government relationships and infrastructure development. He seeks to engage in discussions related to funding, strategic partnerships, and policy engagement. Additionally, Rod is interested in opportunities within the defense sector and consultancy, leveraging his extensive experience in government advisory and project financing. This journey offers a valuable chance to connect with key stakeholders, identify potential collaborations, and contribute to impactful projects that foster economic growth and resilience. Rod looks forward to participating in productive discussions that align with his expertise and business interests to drive positive outcomes.

Contact

e rod@theagencynz.com | w www.theagencynz.com



Ross Wilson
Strategic Business Growth &
High-Performance Culture
CEO | Board Director | Founder |
Advisor
Growing Organisations



BIO

Ross Wilson is an experienced CEO, board member and, since 2002, the Founder-Director of his own company. He leads a multi-disciplinary team of highly qualified professionals serving the Executive of mid and large-scale companies globally. Having been embedded in five countries (Samoa, NZ, AU, Romania, and Austria) and completed business engagements in more than 30 others, Ross brings an international and multi-cultural perspective to business at all levels. This is valuable experience when engaged with the Executive team of a multi-national company. Holding an Executive MBA from the University of Auckland, Graduate School of Management, Ross has spent 20+ years advising CEOs and senior leaders on strategy, leadership, operations, and high-performance cultures. He specialises in solving complex business challenges, leadership development, and culture transformation.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Ross seeks to connect with CEOs, COOs, Sales Directors, L&D executives, and Manufacturing/ Production Managers in medium and large companies. His sector/industry interests include: Financial Services, Medical Technology, Food Technology, Automotive, Defense technology, Leisure & Tourism, and Primary Production (Meat, Wool, Dairy, Forestry, Oil & Gas). He is also exploring textile manufacturing partnerships for a key NZ client.

Contact

e ross.wilson@growingorganisations.co.nz | w www.growingorganisations.co.nz



European Union Business Delegation 2025

Delegation Programme



Ruth Palamountain
Managing Director
Vita Power Limited



BIO

Ruth Palamountain, alongside her husband John, established Vita Power Ltd in 2001 after over 40 years in pet food manufacturing and distribution. Recognizing a gap in the market, John aimed to enhance the daily nutritional requirements of hardworking animals. They collaborated with food scientist Prof. Brian Wilkinson to develop a unique formulation that could be added to prepared food. Ruth spent nine months at Massey University's Institute of Food & Human Health developing this formulation, which has since received patents in 11 countries and trademarks in 12. Feeding trials at Massey's animal center demonstrated significant improvements in immune capability, digestion, endurance, and overall health for working dogs and racehorses.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Vita Power Ltd is accredited and audited by the New Zealand Ministry of Primary Industries and has recently gained acceptance for EU registration. While currently exporting products to the Netherlands, India, and the UAE, including small quantities to Hungary, the goal of this delegation is to expand market access throughout Europe. Ruth aims to connect with countries that have robust pet and equine distribution channels and solid industry connections. The uniqueness of Vita Power's products positions them well to integrate seamlessly with various daily dietary foods, enhancing nutritional offerings in these markets and driving growth for the company.

Contact

e ruth@vitapower.co.nz | www.palamountains.co.nz



Sam Bassett
National Chairman
Moore Markhams New Zealand



BIO

Sam Bassett is a business advisory Partner at Moore Markhams Chartered Accountants in Auckland and currently serves as the National Chairman of the New Zealand Moore Markhams group. This group encompasses six member firms, 30 partners, and 200 staff, generating approximately NZD \$40 million in total revenue. Sam has completed the prestigious Moore Alumni Leadership program at Harvard Business School in May 2019, 2022, and 2024. Additionally, he is an active member of Moore Global, the 11th largest network of Chartered Accounting firms worldwide. Specializing in consulting for legal firms in New Zealand, he focuses on valuation work and provides litigation support services.

SECTORS OF INTEREST AND GOALS OF DELEGATIONS

Sam is keen to connect with businesses interested in exporting products or services to New Zealand. He offers assistance in establishing branches, subsidiaries, or non-resident importer registrations for products entering the NZ market. Additionally, Sam is interested in providing financial due diligence for investments in NZ businesses, particularly in agribusiness and forestry, where Moore Markhams regional member firms can provide support. He seeks to learn about opportunities arising from the new free trade agreement that facilitates the provision of goods and services to EU countries, with a particular focus on the technology sector, to foster mutually beneficial partnerships.

Contact

e Sam.Bassett@markhams.co.nz | w www.markhams.co.nz



European Union Business Delegation 2025

Delegation Programme



Sameer Handa
CEO/Managing Director
Glowbal NZ Ltd



BIO

Sameer Handa is a distinguished business leader with extensive experience in management, leadership, and governance across various countries and industries. Currently, he serves as the Managing Director of Glowbal NZ Ltd and Three 60 Construction Ltd. Honored as a Member of the New Zealand Order of Merit (MNZM) for his contributions to business and New Zealand-India relations, Sameer possesses a wealth of governance knowledge. He currently chairs the board of Bank of India (NZ) Ltd and serves as a trustee for both the Auckland Hospital Foundation and the Trust for the Destruction of Synthetic Refrigerants. A former chair of the India NZ Business Council and co-chair of New Zealand Asian Leaders (NZAL), he has participated in ministerial trade delegations to India, Sri Lanka, Thailand, and the Philippines. A mechanical engineer with an MBA from Sydney University, Sameer leverages his experience to mentor entrepreneurs and guide businesses in international markets.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Sameer Handa is particularly interested in exploring opportunities across various sectors during the EU delegation. His focus includes infrastructure development, aiming to connect with firms involved in innovative construction and sustainable practices. In addition, he is keen on engaging with businesses in the technology sector, specifically those that facilitate advancements in communication, artificial intelligence, and clean technologies. Sameer also seeks to foster partnerships in financial services to enhance investment opportunities between New Zealand and Europe. His goal is to identify synergies that can drive economic growth, strengthen international relations, and promote sustainable business practices across borders.

Contact

[e sameerhanda2017@gmail.com](mailto:sameerhanda2017@gmail.com) | [w www.glowbal.co.nz](http://www.glowbal.co.nz)

BIO



Sara Samavati
Director Tōtika Skincare
Solutions
Tōtika Health Ltd

TŌTIKA
NATURE IN YOU

Sara Samavati is the Director of Tōtika Skincare Solutions at Tōtika Health Limited, where she spearheads the development and production of premium natural skincare products. Under her leadership, the company focuses on harnessing the therapeutic benefits of New Zealand's Manuka honey along with other pure, natural ingredients. Sara's dedication to sustainability drives the organization's mission to provide effective, eco-friendly solutions that cater to a global clientele. By prioritizing quality and environmental responsibility, she aims to set new standards in the skincare industry, ensuring that each product not only enhances wellness but also contributes positively to the planet.

SECTORS OF INTEREST AND GOALS OF DELEGATION

At Tōtika Health Limited, the focus sectors include natural wellness, skincare, and New Zealand Manuka honey. The primary goal of the delegation is to establish strategic partnerships that align with the company's commitment to sustainability and quality. There is a strong emphasis on exploring collaborative opportunities in research and development, as well as expanding market reach. Tōtika Health seeks to share its expertise in Manuka honey and natural skincare products while fostering long-term relationships with key industry players. By engaging with these entities, Tōtika Health aims to enhance product offerings and drive growth in the European market, ensuring mutual success and shared values.

Contact

[e sara.samavati@totika.co.nz](mailto:sara.samavati@totika.co.nz) | [w www.totikahealth.co.nz](http://www.totikahealth.co.nz)



European Union Business Delegation 2025

Delegation Programme



Seeby Woodhouse
Managing Director &
Founder
Voyager Internet Ltd

voyager. KEEPING YOU
CONNECTED

BIO

Seeby Woodhouse is an influential entrepreneur and business strategist known for his work with technology and marketing initiatives. He is notably associated with Voyager, a platform aimed at enhancing user engagement through innovative digital solutions. Additionally, Woodhouse participates in Abundance 360, a global community led by futurist Peter Diamandis, focusing on exponential technologies and their potential to create abundant futures. Through these endeavors, he combines his passion for technology with a commitment to transforming businesses and driving impactful growth in the digital age.

SECTORS OF INTEREST AND GOALS OF DELEGATIONS

Seeby Woodhouse aims to connect with key business sectors during his delegation trip. In digital marketing, he seeks innovative strategies and technologies to enhance audience engagement and brand visibility. He is also focused on e-commerce, looking for collaboration opportunities in the growing online retail sector, especially in user experience and logistics. Engaging with startups allows him to share expertise in scaling businesses and adopting new technologies. Additionally, he plans to discuss technology solutions that streamline operations. Furthermore, Seeby is interested in partnering with businesses in sustainability and clean tech, while identifying investment opportunities to understand local market dynamics, ultimately fostering collaboration and driving growth.

Contact

e seeby.woodhouse@voyager.nz | w www.voyager.nz



Shane Mason
Founder
Strategical Ltd (UK)



BIO

Shane is the Founder of Strategical, a specialist defence and aerospace growth advisory firm that represents the interests of businesses to government officials and helps develop effective growth strategies. Through Strategical, he advises organisations on market entry, positioning, and strategic expansion in complex defence sectors. Previously, Shane was Head of Strategy at Babcock International, where he led a pivotal campaign securing a £400 million contract, launching the company into the space sector. He has also worked as a strategist at BAE Systems, shaping key defence initiatives. With extensive expertise in strategy development, campaign management, and industry engagement, Shane is highly regarded for his ability to align business capabilities with government priorities. A graduate of Selwyn College, Cambridge, he is also a sought-after geopolitical commentator on military affairs.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Shane is attending this delegation to explore strategic alignment between New Zealand's growing defence industrial needs and international collaboration opportunities. His primary focus is on fostering partnerships that enhance New Zealand's sovereign capabilities, particularly in naval modernisation, aerospace integration, and defence industry development. With established relationships across New Zealand Defence up to ministerial level and senior public sector decision-makers, Shane is well-positioned to assess how European industry can contribute to New Zealand's defence priorities. Through this visit, he aims to engage with key stakeholders to identify opportunities for collaboration and industry growth.

Contact

e shane.mason@strategical.org.uk | w www.strategical.org.uk



European Union Business Delegation 2025

Delegation Programme



Brent Gregory
Co-Founder
Merino Software Company



Joining the delegation in Poland only:

BIO

Brent Gregory is the Co-founder of Merino Software Company Ltd, with a lifetime of experience in the textile and wool manufacturing sectors. My strong interest in aerospace and space applications led to the creation of MSC, a company developing innovative textile solutions. We work closely with our grower stakeholders to produce purpose-grown wool, ensuring quality from farm to finished product. Our expertise spans material and product development, focusing on high-performance applications. MSC collaborates with leading clients in the U.S. and EU, delivering cutting-edge textile solutions that meet evolving industry needs while championing the future of wool in new markets.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Merino Software Company Ltd is dedicated to wool textiles, spanning from farm to full product development, with a strong focus on aerospace and space applications. Our goal is to connect with companies and individuals across these industries who can collaborate with us, introduce us to key opportunities, or help expand our vision and business in the EU. We are open to potential partnerships and collaborations that drive innovation and push the boundaries of wool's capabilities in high-performance sectors. By combining tradition with cutting-edge technology, we aim to establish wool as a key material in the future of aerospace textiles.

Contact

e brent@merinosoftware.com | w www.merinosoftware.com



Suzanne Wilson
Co-Founder
Merino Software Company



Joining the delegation in Poland only:

BIO

Suzanne Wilson is a co-founder of Merino Software Company Ltd and has spent her life in the textile industry, focusing on product development and manufacturing. She has a natural interest in wool and innovations related to this fibre. This passion has helped led MSC to collaborate with leading aerospace and space companies in the US and EU to explore new high-performance applications for wool. Additionally, she is interested in wearable technology for health and well-being. Merino Software works closely with grower stakeholders to ensure the production of fit-for-purpose, high-quality, and traceable fibre. As a deep tech company, Merino Software is committed to developing cutting-edge solutions for these evolving markets.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Merino Software Company Ltd is dedicated to wool textiles, spanning from farm to full product development, with a strong focus on aerospace and space applications. Our goal is to connect with companies and individuals across these industries who can collaborate with us, introduce us to key opportunities, or help expand our vision and business in the EU. We are open to potential partnerships and collaborations that drive innovation and push the boundaries of wool's capabilities in high-performance sectors. By combining tradition with cutting-edge technology, we aim to establish wool as a key material in the future of aerospace textiles.

Contact

e suzanne@merinosoftware.com | w www.merinosoftware.com



European Union Business Delegation 2025

Delegation Programme



Mariusz Sawinski
Representative in Poland
Auckland Business Chamber

Joining the delegation in Poland only:

BIO

20+ years of international business development experience: seeking business opportunities; bridging technology, business, and politics; acting as a strategic advisor.

Highlights: (1) member of the Strategic Advisory Board of the prestigious International Public Affairs Agency (IPA), Berlin, Germany; (2) operative Head of Trade and Investment and Counsellor at the Embassy of the Republic of Poland in Bern, Switzerland; (3) interface between top Polish MEMS research team and NASA, leading to drastically reduced deep space payload weight and mission costs; (4) Invited by the Swiss Stock Exchange to be the 3rd foreign representative to participate at the meeting of Swiss investors with the startups.

Mariusz specialises in establishing connections between Polish government-related institutions, foreign high tech institutions, and companies.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Contact

[e mariusz.sawinski10@gmail.com](mailto:mariusz.sawinski10@gmail.com) | [w www.](http://www.mariusz.sawinski10.pl)



Rafal Jarosz
Head
Polish Investment &
Trade Agency - Canberra

Joining the delegation in Poland only:

BIO

M.

SECTORS OF INTEREST AND GOALS OF DELEGATION

Contact

[e rafal.jarosz@paih.gov.pl](mailto:rafal.jarosz@paih.gov.pl) | [w www.](http://www.paih.gov.pl)





European Union Business Delegation 2025

Delegation Programme



Joining the delegation in Hungary only:



Hamish White
Partner
REM Property Services

BIO

B

SECTORS OF INTEREST AND GOALS OF DELEGATION

M.

Contact

[e hamish.white@rem.co.hu](mailto:hamish.white@rem.co.hu) | [w www.](http://www.rem.co.hu)



András Vaski
Trade Commissioner
Based in Canberra
MFA Hungary

BIO

B

SECTORS OF INTEREST AND GOALS OF DELEGATION

M.

Contact

[e andras.vaski@mfa.gov.hu](mailto:andras.vaski@mfa.gov.hu)

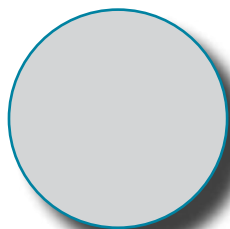


European Union Business Delegation 2025

Delegation Programme



Delegate Partners travelling with the Delegation



Audrey Poskitt
Wife of
Graham Poskitt
Three60 Construction Ltd

BIO

D

Contact

e



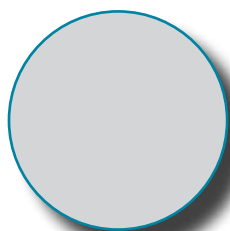
Dori Handa
Wife of
Sameer Handa
Glowbal NZ Ltd

BIO

Dori Handa is a Mexican-born, US and Australia educated lawyer residing in Auckland for 32 years. Dori is married to Sameer and has two children ages 27 and 20. During her time in NZ she has focused on raising her family and serving in the Cathedral of St Patrick and St Joseph in roles including fundraising, governance and event planning. She also worked closely with Bishop ementus Patrick Dunn of Auckland as Chair of his Diocesan Pastoral Council.

Dori is also a Company Director and investor.

Contact



Rochelle Palmy
Wife of
Andras Palmay
Clydhill Investments Ltd

BIO

B

Contact

e andras.vaski@mfa.gov.hu