Welcome to JETRO









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- -Introduction of service
- -Registration process

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J-BR DGE

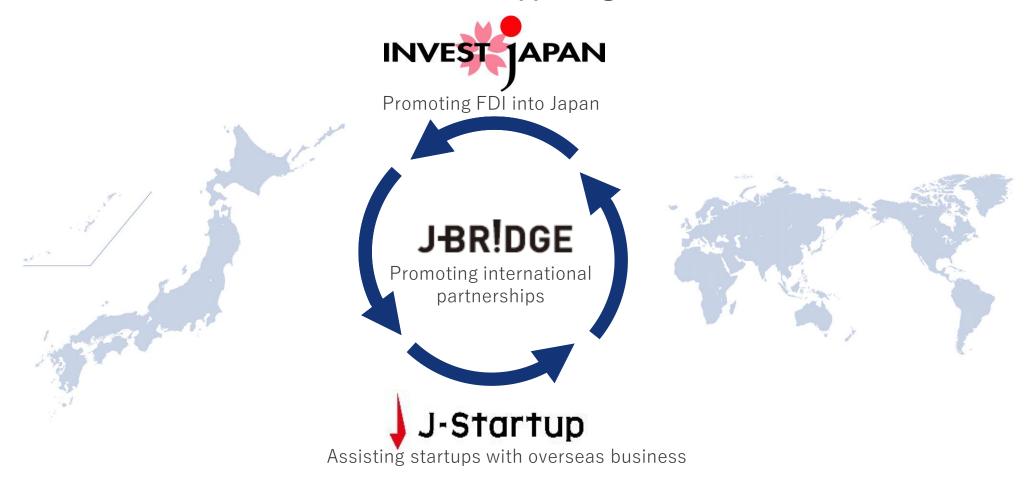
- -Overview
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JETRO is a governmental organization that works to promote trade and investment between Japan and the rest of the world with a focus on supporting innovation





JETRO is here to support you through our network of offices worldwide







Do you want to establish or expand your business base in Japan?

For startups or companies who are interested in...



 Leveraging the capabilities of the Japanese market



Expanding your business base in Japan

Register for our Invest Japan services!

5 Invest Japan support



JETRO offers a one-stop service for establishing & expanding your business base in Japan*

Our Services:







Your Journey:

Expanding a business base











Setting up a base





Our Information Services



JETRO offers a variety of information to assist you

Market entry =01 **Incorporation & visa**

Assistance with market research and information on key players

Guidance on legal and administrative procedures for setting up a business in Japan including support with visas



Information on taxes and other financial obligations



Advice on recruitment, labor contracts, wages, and social security



Incentives

Information on national and regional incentives

7 | Consultation Service Examples



JETRO can provide one-on-one consultations with a range of experts

Any questions?	Ask our experts!	
#Market trend #Key players		Industry expert
#Company registration #Visa		Administrative scrivener
#Corporate tax #Consumption tax		Tax accountant
#Labor laws #Social insurance #Special practices		Licensed labor lawyer
#Laws		Lawyer
#Patents #Trademarks #Copyrights		Patent attorney

Our Facility Services



JETRO can provide IBSC(Invest Japan Business Support Center) temporary office space

Location 6 major cities in Japan

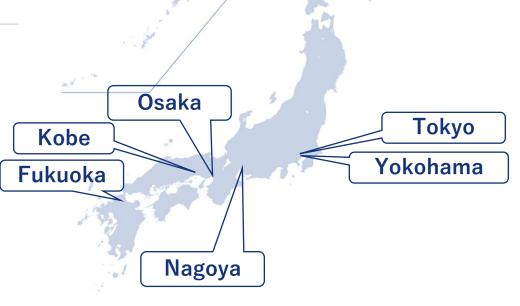
Free* Fee

Period Up to 50 business days

Equipment Wi-fi, desks, chairs, file cabinets, phone







6-person room with window (image)

2-person room with window (image)

*Office space is free. Cost for photo-copy and cellular communication expenses will be paid by the tenants. Terms and conditions may differ depending on location.





JETRO can also provide Innovation Garden conference rooms and event space

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Fee

Capacity

Equipment

Examples

O HQ)

Free for 1-time use

Event space

70 people

Microphone, projectors, wi-fi

Opening ceremony of Japanese entity, seminar



Printer, scanner, wi-fi

Open space*

Tokyo (JETRO HQ)

Free

20 people

Co-working space



Conference

Conference rooms

Tokyo (JETRO HQ)

Free

6-10 people

Wi-fi, monitor



*Open space is available for up to 4 hours/day

10 Our Networking Services



JETRO can offer networking opportunities with different organizations



10

Networking Service Example



Examples of events organized or supported by JETRO in FY2024

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	alc			

Date

Place

Participants

JETRO support

Asia's largest technology & electronics **Exhibition**

October 15-18, 2024

Chiba

Startups, large companies, VCs/investors

Invited overseas startups to exhibit at booths and arranged meetings (as supporter)

Networking event for recruiting new graduates

November 11, 2024

Online

Japanese university students, Foreign affiliated companies

Invited foreign companies (as organizer)

ILS

Asia's largest open innovation **Matching event**

December 2-5, 2024

Tokyo

Startups and large Japanese companies, VCs, investors

Recommended and invited overseas startups (as supporter)





CEATEC 2024 Booths



Career Discovery Flyer



ILS 2024 Pitch

12 PR support examples



Examples of press release support JETRO can provide



-

What do we offer?

Free press opportunity for **up to 3 times** in 6 months on <u>PR Times</u>

Free press opportunity on JETRO's website

Who is it for?

Foreign affiliated companies who ...

- 1) Have a base in Japan and
- 2) Are first-time PR TIMES users

Foreign affiliated companies who ···

- 1) Have a base in Japan or
- 2) Have partnership with Japanese companies

Why is it special?



Free & Easy Reliable

^{*}Please note, companies are asked to write the article and make correspondence with PR Times in Japanese

13 | Summary of JETRO's support

JETRO offers a wide range of support free-of-charge

Information



Market entry



Incorporation and visa



Tax and accounting



Human resource management



Incentives

Facilities



Event space



Open space



Temporary offices & conference rooms

Network



Government



Local governments



Business partners



Service providers



Universities

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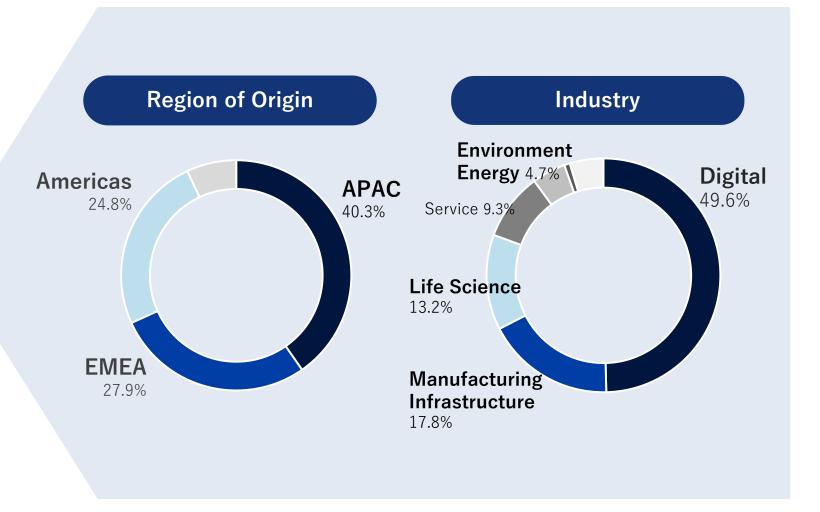


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Since launching in 2003, over 22,000 projects have joined our support program

Number of registered projects to date

22_{K+}



15 | Registration Process





Contact your nearest JETRO office (either in Japan or Overseas)



Share your plans with us for expanding your business base in Japan



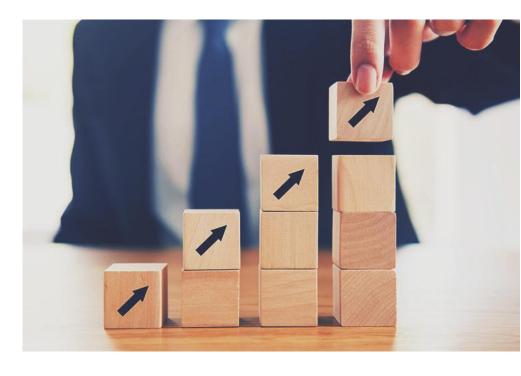
JETRO reviews your application



Upon confirmation that your company qualifies,

JETRO provides available services that meet your needs

Let us support you!



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J-BR DGE



Do you want to accelerate your business with Japanese companies?

For startups or companies who are interested in...



Leveraging the technical capabilities of Japanese companies



Considering investmentfrom Japanese companies



Expanding your business with Japanese companies

Register for our J-Bridge services!



J-Bridge opens opportunities to collaborate with Japanese companies & organizations

Objectives

Generate open innovation through collaboration between Japanese and overseas companies, universities, and other organizations

Target collaboration types:

- Business alliance
- Technical alliance
- Joint venture
- Capital alliance
- M&A

Focus Fields

Digital

- Semiconductor S
- Smart CitiesFinTech
- Mobility Agri-Tech
- Robotics
- Retail Tech
- Information security
- etc.

Green

• Renewable Energy (offshore wind power, biomass, etc.)





- Storage batteries
- Energy conservation
- Smart infrastructure
- Greening and environmental tech
- etc.

Life Sciences Healthcare

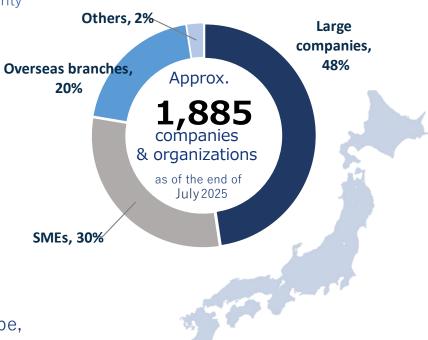
- Regenerative Medicine
- Gene Therapy (Genomic Research)
- Biotech (Bio DX, Bioinformatics)
- HealthTech
- Drug Discovery
- etc.

Focus Countries/Regions

Southeast Asia, India, U.S. & Canada, Europe, Australia, Israel, Africa, Japan

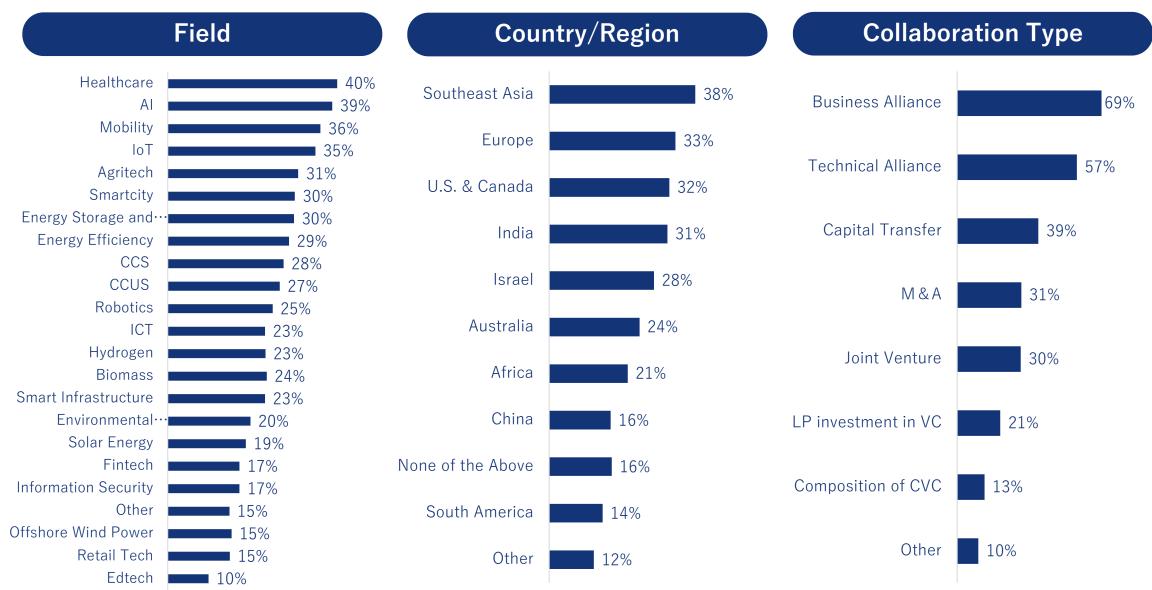
Network

Japanese Companies









As of May end 2024 (based on a survey to J-Bridge members)

J-Bridge Services



J-Bridge offers a variety of services to help find potential Japanese partners

Publicity

Publicity on J-Bridge Portal where Japanese members can find your introduction

Information on registered Japanese members looking to collaborate with overseas companies and organizations



Database of promising overseas companies

Company introduction

Meetups

One-on-one meetups with Japanese members upon request



*Please note: meetups will be arranged upon confirmation from Japanese members. Please submit requests one company at a time.

Invitations

Invitations to events for open innovation and networking









20 J-Bridge Portal

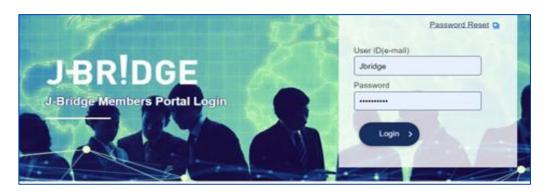


For J-Bridge members (Japanese companies and organizations)



For overseas companies and organizations





Both portals are only available for J-Bridge members and J-Bridge registered overseas companies



What can you find on J-Bridge Portals?

Company introductions

▶ Meeting request form



21 Registration Process



STEP 01

Contact your nearest JETRO Overseas office



Share your plans with us for business and collaboration in Japan



Alignment with J-Bridge's Focus Fields



Novel and Innovative Technology

Targets



Investment/Support from Leading VCs & Accelerators

STEP 03

JETRO reviews your application



Upon confirmation that your company qualifies, JETRO provides available services that meet your needs



Alignment with J-Bridge's Focus Collaboration Types



Clear Competitive Advantage



Awards and collaborations with partners



Thank you!

Contact

E-mail: cpr@jetro.go.jp

TALK TO JETRO FARST.